

FAX# 703 528 7880  
CREDIT RISK !!  
HARRIS REPORT FROM REP NOV1/12 14.49  
\*\*\*CHANGES\*\*\* \*\* WFTV-TV \*\*\*

REP. # \_\_\_\_\_ OFF. # 6556 SALESMAN # \_\_\_\_\_

BUYER NAME SHELLI HUTTON

SALES PRSN WA- JOE KNAUER

ALEXANDRIA, VA 22310

|  | CLASS: NATL. | LOCAL | REGIONAL |
|--|--------------|-------|----------|
|--|--------------|-------|----------|

ICE)

1

CITY TAX \_\_\_\_\_ STATE TAX \_\_\_\_\_ CO-OP BILLING NEEDED \_\_\_\_\_ DATE NOV11/12 14.49

OKD M8  
PLS CFM, THX 11/1

CON CM \*\*\*\*\* THIS IS A CASH IN ADVANCE SCHEDULE \*\*\*\*\*

[illegible]

AGENCY ADVERTISER CODE = AGENCY EST# = 471  
AGENCY PRODUCT CODE =

|    |   |           |    |          |      |      |   |     |   |
|----|---|-----------|----|----------|------|------|---|-----|---|
| 57 | A | 100E-600E | 30 | \$475.00 | 11/4 | 11/4 | 1 | SUN | 1 |
|----|---|-----------|----|----------|------|------|---|-----|---|

PROGRAM : MOVIE/VARIOUS  
ORD COM1: DOLLARS ARE FROM HDL# 6190725

|    |   |            |    |          |      |      |   |     |   |
|----|---|------------|----|----------|------|------|---|-----|---|
| 58 | A | 1200M-100A | 30 | \$250.00 | 11/4 | 11/4 | 1 | SUN | 1 |
|----|---|------------|----|----------|------|------|---|-----|---|

PROGRAM : CASTLE  
ORD COM1: DOLLARS ARE FROM HDL# 6190725  
PART OF A MAKEGOOD MADE UP OF LINES 57-58

REP: TEL# 703 528 7800 FAX# 703 528 7880

CREDIT ADVISORY: AGENCY CREDIT RISK !!

ORDER WORKSHEET HARRIS REPORT FROM REP

REP HEADLINE# 6190731 TRF# 317344

\$\$\$ MOD# 5: UNAPPROVED REV #1 \$\$\$

NOV1/12 14.49

\*\*CHANGES\*\*

\*\*\* WFTV-TV \*\*\*

| LINE# | REP   | CD | TIME PERIOD | LGTH | SEC | RATE | START DATE | END DATE | SPTS /WK | WEEK INVT | DAYS | TOTL SPTS |
|-------|-------|----|-------------|------|-----|------|------------|----------|----------|-----------|------|-----------|
| :     | LINE# | :  | :           | :    | :   | :    | DATE       | DATE     | :        | :         | :    | SPTS:     |

STATION MAKEGOOD OFFERS:

M8 OK'D

MISSED: BONUS

OFFER: SUN/100P-600P NOV4 30S \$475.00 (NOV1/12)

& SUN/1200M-100A NOV4 30S \$250.00 PLS ADVISE.

CMT: DOLLARS ARE FROM HDL# 6190725

NOV/12 136110.00

CONTRACT TOTAL 136110.00

TOTAL SPOTS 95

MARKET TOTALS \$309,100 WFTV 35% WKMG 19% WESH 25% WOFL 16% WKCF 1% WRBW 2% CABL 0%

WOPX 0% WRDQ 2% EFTV 0%

SVC- NSI

DEMOS- RA35+\*

MOD CODE A-ADD B-BUY TYPE C-CANCELLED DE-DELETE E-EFF DATES L-LENGTH M-MAKEGOOD N-PROGRAM NAME

P-CLASS, PLAN, SECT Q-PAID PGM R-RATE S-SPOTS PER WEEK T-TIME X-LATE Y-DAYS Z-COMMENTS \*-MULTIPLE